



## AUSTRALIAN HONEY GROUP SUCCESSFULLY REDUCES OPERATOR FATIGUE & LOAD/ UNLOAD TIMES WITH AVANT

Leading Australian Honey supplier, Australian Honey Group, based in Gympie Queensland, were experiencing a lack of versatility and efficiency which impacted business profitability. “We didn’t have a machine that would meet all of our needs - loading and unloading the truck could be particularly unpleasant at night - with poor visibility and slow loading cycle times”, explains Rick Joyce, Australian Honey Group Managing Director.

### CHALLENGE

According to Rick, Australian Honey Group were experiencing several challenges surrounding effectiveness across their business. As their pre-Avant machine was too long to fit across the tray of their truck, the machine had to either be transported length ways using up valuable tray space or set up as a wide load which imposed set restrictions on how and where they could operate.

The absence of a sealed cabin also meant operators were required to wear a bee proof suit restricting visibility, particularly unloading and loading at night time.

Extra time taken in loading and unloading, reduced lift capacity as well as machine attachment set up, took a lot of man hours away from the bee keeping operation and focused it on the logistics side of the business. This has been calculated to have costed Australian Honey Group thousands of dollars annually in productivity losses across their business.

*“Before the Avant, we were driving down a dark road with no headlights. Now our business can’t do without it. It’s a crucial part of our logistics operation”,*

**Rick Joyce,  
Managing Director,  
Australian Honey  
Group**

# SOLUTION

Avant's 635 BeePro Articulated Loader is designed to enable operators to proactively increase efficiency and versatility without increasing staff or responsibilities, while simultaneously improving operator comfort and work quality. The compact size of the Avant allows it to be parked across the tray of the truck with the Slim line Pallet Forks attached, reducing the waste of valuable tray space.

The Avant 635 BeePro for the bee keeping industry targets visibility and efficiency, lift capacity and power offering a range of attachments to suit any logistics job. With the telescopic boom, the 635 loader powers a 1100kg lift capacity and up to 2.8 meters lift height, while the unique articulated chassis allows operators to move across a variety of terrain without damaging them.

The Avant's increase in power, comfort and versatility doesn't compromise on safety. The load sensor system provides an audible warning if the rear wheels are about to lift off the ground while the Avant quick hitch system allows easy, safe and fast attachment coupling. These combines make Avant a 'no brainer' decision for any Beekeeping operation.

*"The Avant 635 BeePro loader has greatly improved the efficiency of our operation. Loading and unloading the truck and dog trailer, load times have been greatly reduced and so has the loading and unloading the machine procedure. The fork tynes are folded up quickly and left on the machine, and the new wheel mounted tie down points work brilliantly for quickly restraining the machine on the truck. The lift capacity is also very impressive for a machine which is so compact",* says Rick Joyce, Managing Director.



# RESULTS

The Australian Honey Group have seen a direct and positive impact by using the Avant 635. In addition to greatly reducing loading and unloading times, being able to park the loader across the tray of the truck and the air-conditioned cab has offered the biggest operational difference. It offered several advantages including:

- Visibility is greatly improved as a hood or veil is not required when loading and unloading hives or supers
- The sealed bee proof cabin offers a retreat for unexpected tasks that require hood removal (phone calls amongst others) within the apiary working the hives (under-supering, pulling honey off)
- The Avant controls, dash, dials and seat are consistently protected from the elements and remain in good condition despite repeated and consistent use.
- In addition to the well-functioning air conditioning, the Avant offers a luxurious seat, excellent lighting and a bee proof environment reducing operator fatigue levels across the board.

*"If we were asked to name our top supplier, Avant Equipment (Australia) would be the one. They always return calls promptly, do what they say they will do, have an incredible range of spare parts in stock and are always right there with support if we have any problems. They are seriously customer focused, a pleasure to deal with. 10/10".*

- Rick Joyce, Managing Director.



For more information email [sales@avantequipment.com](mailto:sales@avantequipment.com) or call +61 2 4272 6853  
[www.avantecno.com/www/au](http://www.avantecno.com/www/au)

**AVANT**